

KLEINHANS MUSIC HALL

2024-25 Report to the Community

Dear Friends:

It is with great pride and gratitude that I share the 2024-25 Report to the Community, following a landmark season for our historic venue—one marked by continued growth in attendance, expanded programming, and major capital improvements through the Keeping It Modern campaign.

We hosted over 165 events this season while welcoming more than 152,000 guests through our doors, reinforcing our role as a cultural cornerstone for Buffalo. This reflects not only the passion of our community for music and events but also

the strength of our programming and partnerships. From the Buffalo Philharmonic Orchestra's inspiring performances to the beloved

National Geographic Live series and concerts like Burton Cummings, audiences responded with enthusiasm and delight.

Thanks to the support of numerous donors through our Keeping It Modern Campaign, important capital improvements continued, such as a new boiler, repairs to the reflecting pool, new A/V equipment and more!

As we look to the 2025–26 season, we are energized by the momentum of this past year. With a refreshed facility, a healthy audience, and a dedicated team, Kleinhans Music Hall is poised for even greater impact. We remain committed to presenting world-class performances, supporting local and international artists, and ensuring that this treasured venue continues to serve future generations. Thank you for being part of our story!

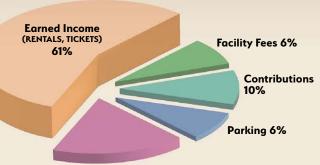
Sincerely,

Jeremy Oczek, Chair, Board of Directors Kleinhans Music Hall Management, Inc.

Financial Results

We ended the 2024-25 fiscal year with a balanced budget, on par with the previous year. The revenue remained strong, breaking the \$2M barrier for the first time, due to popular events such as Neil deGrasse Tyson, Burton Cummings and Experience Hendrix and the support of numerous smaller shows such as Will Downing and Dweezil Zappa. The National Geographic Live series continued its path of growth with a 25% increase in subscriptions from the previous year. We welcomed back old friends like the Karen Society, the SPCA, The Clarence Band Boosters as well as new friends like M&T Bank.

Revenue \$2.1 million



Concessions/Catering 17%

Attendance: 152,000 Events: 165

- 17 Kleinhans Music Hall Presents, National Geographic Live Speakers, Global Grooves, recitals and concerts
- •11 College and High School Graduations
- 96 Buffalo Philharmonic Orchestra performances
- 10 Buffalo Chamber Music Society performances
- 4 Just Buffalo Literary Center BABEL events
- 30 Explore Buffalo Tours

• 27 Additional community
events, rentals and celebrations.
Partners included Slow Roll Buffalo,
PUSH Buffalo, Karen Society, MLK
Celebration/Concerned Citizens
Following the Dream Committee,
ECMC Foundation, Erie County Music
Educators Association, Junior League of
Buffalo, M&T, WNY Scout Council, Buffalo
Business First, South Buffalo Dance Academy,
SPCA, Clarence Band Boosters
and Family Meal Hospitality Trust.

BPO 61%

Kleinhans 32%

Olivers 7%





Keeping It Modern

Kleinhans gratefully acknowledges the following generous donors that contributed to the success of this campaign:

\$1,000,000 +

New York State City of Buffalo

Erie County

The Cullen Foundation of WNY, Inc.

The Walter F. Schmid **Family Foundation** Charitable Trust

\$500,000-999,999

Erie County Christine Standish & Chris Wilk John & Carolyn Yurtchuk

\$250,000-499,999

Baird Foundation

Wilfred & Joan Larson Fund at the Community Foundation for Greater Buffalo

The Community Foundation for Greater Buffalo

Scott R. & Rachel C. Stenclik & the Stenclik Family Charitable Fund

\$100,000-249,999

Clement* & Karen Arrison Grant Golden, MD & Deborah Goldman M&T Charitable Foundation Margaret L. Wendt Foundation Ronald Frank* & Anne Schneider

\$50,000-99,999

Mark Chason & Mariana Botero Chason Sandy & Margie Nobel Gilbert Schulenberg Seymour H. Knox Foundation

\$25,000-49,999

Mr. Charles Balbach/Balbach **Family Foundation** Daniel & Barbara Hart The MAK Fund

Steve & Nicole Swift The Vincent & Harriet Palisano

Foundation

Voat Family Foundation Ms. Karen & Mr. Richard Zakalik

\$10,000-24,999

Mr. Brent Baird James & Linda Beardi Anne Conable

Peter & Maria Eliopoulos Golden & Goldman

Philanthropic Fund

Mr. Thomas C. Hunt & Ms. Laurie Dann

John J. & Maureen O. Hurley

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Ronald Luczak & Michael Boland Mr. & Mrs. James D. Newman

Jeremy & Sally Oczek Gerald & Michelle Parrish

Mr. & Mrs. Joseph Priselac, Jr. Stephen Still & Terrie Tucker Ms. Tatiana Werbizky

\$5,000-9,999

Anonymous (2)

Cindy Abbott Letro & Francis Letro Vanda & Paul Albera Mr. Steve Earnhart &

Mrs. Jennifer Barbee

Douglas Bean & Elisa Kreiner Thomas R. Beecher, Jr.

Arthur W. & Elaine I. Cryer

Dr. Elisabeth Zausmer & Dr. Angel A. Gutierrez

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Mr. & Mrs.* Philip Kadet -The Linton Foundation

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Sonny & Diane Sonnenstein

Gary & Katharina Szakmary The Frank G. Raichle Foundation

Jack Walsh, in memory of Connie Walsh

\$2,500-4,999

Anonymous (2)

Bond, Schoeneck & King, PLLC Luke Borkowski

William & Ida Christie

Fund for Music

Miss Victoria A. Christopher Sally & Don Dussing

Stephen Edge & Cynthia Swain

Skip Ferguson & Catherine Schweitzer

Robert & Ruth Fleming

Angela & Daniel Hamister

Lynn Hirsch

Dr. & Mrs. David Hohn

Marie S. & Frederic K. Houston Fund at the Community Foundation for Greater Buffalo

Mr. & Mrs. Patrick Janiga

Dr Daniel Kosman &

Dr. Gabriela Popescu

Bradford Lewis Marge Manno

Mitchell Family Philanthropic Fund at the Community Foundation for Greater Buffalo

Lois & Tom Pause

Karen L. Podd

Al & Cindy Ripley

Thomas Rolle & Deborah Henning

Mr. & Mrs. Daniel Sperrazza

Mr. & Mrs. J. Paul Synor

Erin Peradotto Terhaar &

George Terhaar

Bud & Sandy Whistler

We thank the hundreds of additional donors that helped us reach our \$18 million goal!

*DECEASED

Capital Improvements

The Capital Improvement plan moved into its fourth year. The HVAC Phase Three is underway, with the replacement of boilers, implementing a more efficient heating system for the entire building. The Reflecting Pool system was relined to ensure no more leaks

as well was a refreshed filtration system for sanitization. Accessibility enhancements including automatic doors at both entrances and the Accessible bathroom were completed. Additionally, the A/V equipment was enhanced with a new in-house projector, various concrete repairs throughout the campus and a myriad of other upgrades.





People Behind the Scenes



Brian Seibel Event Safety Manager

Brian has been an integral part of the Kleinhans/BPO team for over 17 years. Brian is the linchpin for most events, ensuring safety, timeliness and putting out any proverbial fires that may arise.



Jenifer Grasha Services Manager

Jen started mid-season as the Audience Services Manager after having served as a volunteer for almost a decade. Jen is responsible for managing the ushers, ticket takers and ensuring patrons have a seamless experience.



Mrs. Pearl Hargro Volunteer

Mrs. Hargro celebrated 50 years of volunteerism with Kleinhans!

Dennis Nawojski Concessions Manager

Dennis has been a part of the Kleinhans team since 2011. From mixing up special cocktails to decorating the hall for the holidays, Dennis ensures patrons feel hospitable while at Kleinhans.



Lucas Parks Parking & Set-Up Manager

Lucas has been involved with the Parking and Set-Up team for over 3 years and brings his magic touch to Kleinhans. Lucas assists patrons with the parking, ensuring a smooth experience as well as the set-up for events.





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Tania Werbizk Secretary Cindy Abbott Letro

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